

Bell Ringers

Flight of prorentals - Top 10 Bell Ringers

- 1 To be financially independent I require 15 times my annual desired income in NET assets, producing a 6.66% return
- 2 To be able to clearly state your goal & make all business decisions based on this goal
- 3 Are you a profit or are you a growth company? The answer will determine how long it will take to build your castle
- 4 Focus your energies on leasing property. 76% of our growth came from vacant properties
- 5 Set targets based on the "+1 Theory". Do it better than last time
- 6 Reward the activities to achieve the results you want. ie pay your team a percentage
- 7 Eventually everyone will leave you
- 8 Set a "Weekly Do Meeting"
- 9 Educate owners "If property is vacant for 10 days, it will require a 10% price reduction
- 10 Generate a daily snapshot to monitor your business performance