

As at 30 th June 2010	
258	Purchased Managements (14%)
1507	Organically Grown (86%)
1765	Total Properties

New Management per month

	98/99	99/00	00/01	01/02	02/03	03/04	04/05	05/06	06/07	07/08	08/09	09/10	Target	Record
Jul		4	7	9	19	16	18	28	32	43	34	40		43
Aug		5	3	9	9	28	28	23	18	49	27	23		49
Sep		2	4	4	15	13	24	16	30	22	31	22		31
Oct		4	3	7	16	21	14	43	28	30	36	21		43
Nov	3	7	9	11	3	23	21	15	28	28	16	17		28
Dec	1	8	8	8	10	15	10	28	19	16	29	15		29
Jan	4	2	1	15	17	28	31	27	52	41	54	48		54
Feb	4	5	12	16	26	37	24	28	43	51	42	39		51
Mar	0	5	11	6	12	21	13	27	48	44	31	40		48
Apr	3	4	9	3	6	15	24	21	20	40	13	29		40
May	3	4	8	6	13	15	23	22	34	34	20	32		34
Jun	10	11	9	8	14	44	11	23	49	34	24	41		49
Total	28	61	84	102	160	276	241	301	401	432	357	367	2,443	499
Average	3.5	5.1	7.0	8.5	13.3	23.0	20.1	25.1	33.4	36.0	29.8	30.6		